

# Grains Make Gains With SCGP

By Joani Dong

**M**any firms that have exported grains using the Supplier Credit Guarantee Program (SCGP) stated that the program helped them secure more sales, especially for wheat, rice, corn and sorghum to Mexico. In the words of one exporter, “The program works well, and I believe it has encouraged sales that would not have happened without the program.”

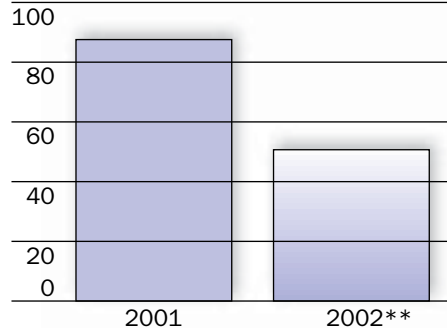
Overall, the companies expressed satisfaction, although some suggested that the guaranteed coverage and short-term financing period be expanded and fees lowered. ■

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## SCGP Has Also Supported U.S. Grain Exports

\$ Million\*



\*Registrations—i.e., USDA guarantees of 65% of sales values.

\*\*As of December 31.